

CrowdTrust

Our users



Jayson and Alessandro

Late 30s

Well off

Developers

Make things

Mobile / travel

Opinionated

Media savvy

They buy stuff

30% of everyone?





\$89 ⚡ Per Night



Alessandro

Luxury bedroom in resort setting

Phoenix, AZ, United States ★★★★★ (10)



Entire home/apt



2 Guests



1 Bedroom



1 Bed

Check in

mm/dd/yyyy

Check out

mm/dd/yyyy

Guests

1

⚡ Instant Book

About this listing

New private bedroom and bath overlooking the garden and swimming pool with a back patio entrance

♡ Save to Wish List

Summary

Accuracy



Location



Communication



Check In



Cleanliness



Value



Loyal

The house and grounds are beautiful. It is clearly a labor of love for Alessandro and Jayson. As hosts, they are gracious and welcoming. They make their home your home. The bedroom is spacious and the bed is especially comfortable. The room opens up to the garden outside. My only reservation, and it's a small one, is that although the bath is private,

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March 2016

Helpful



Bryan

My hosts, Jayson and Ale, were fantastic. I could not ask for a better space or experience. The house was amazing and they made me feel right at home. Highly recommended.

February 2016

Helpful



Jd

"A good traveler has no fixed plans, and is not intent on arriving." Lao Tzu That was us. A destination in mind and no real plans on what to do once we got there. When my girlfriend Suzanne discovered the listing on Air BnB her intuition took hold and recommended we stay there.

Without hesitation I reached out to Alessandro and booked their

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March 2016

Helpful

Smarter digital conversation around the journalism they consume.



Bryan

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February 2016

 Helpful

What they want is three things:

1. Savvy tools
2. Obvious transparency
3. Less noise, more signal

What our users need

They're like the rest of us...

Time poor, assailed by noise, and advertising courtesy of Mr. and Mrs. Snake Oil.

And they're used to apps and services everywhere else that are concise, accurate and flexible.

(Like Evernote, like Spotify, like Instagram)

How it fits into the media Big Picture

Jayson and Alessandro want:

- Free
- Smart
- Cool to use
- Bends with them
- Noise insulation
- Let's them have a stake

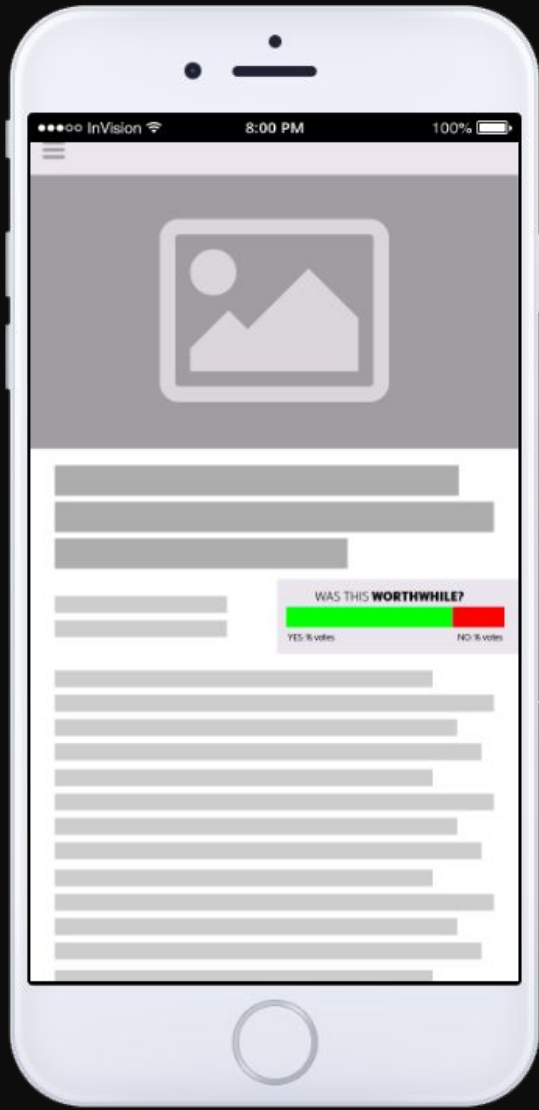
Here's their heaven...

What we're proposing is...

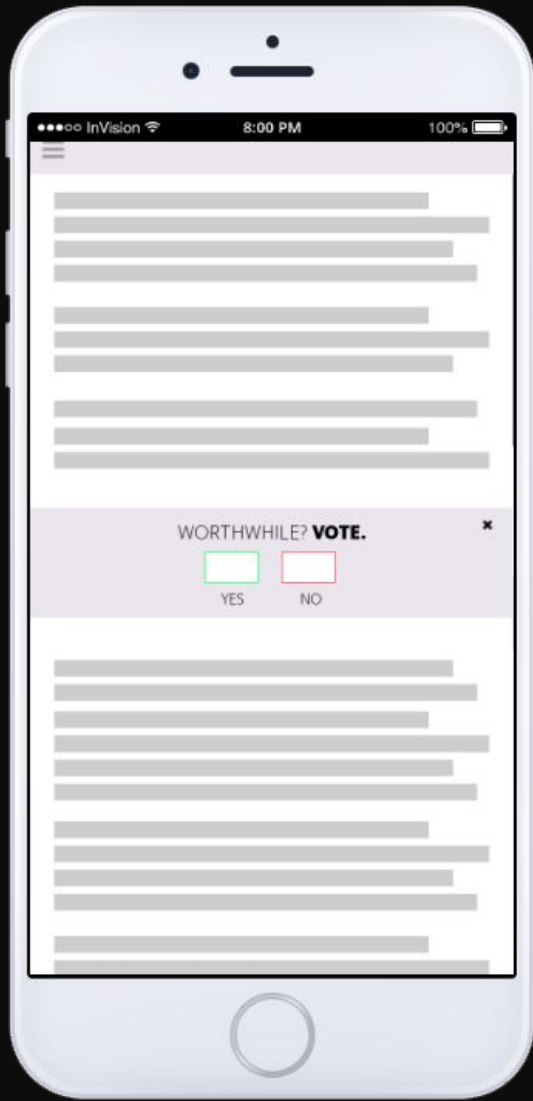
- Free **Yes**
- Smart **Yes**
- Cool to use **Yes**
- Bends with them **Yes**
- Noise insulation **Yes**
- Let's them have a stake **Yes**

Here's their heaven...

Our product



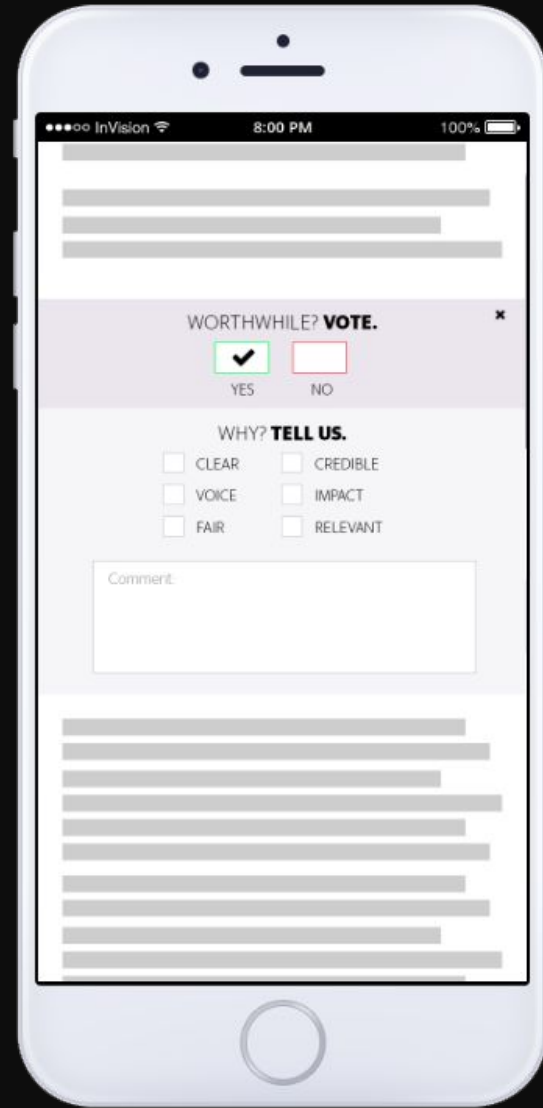
CrowdTrust

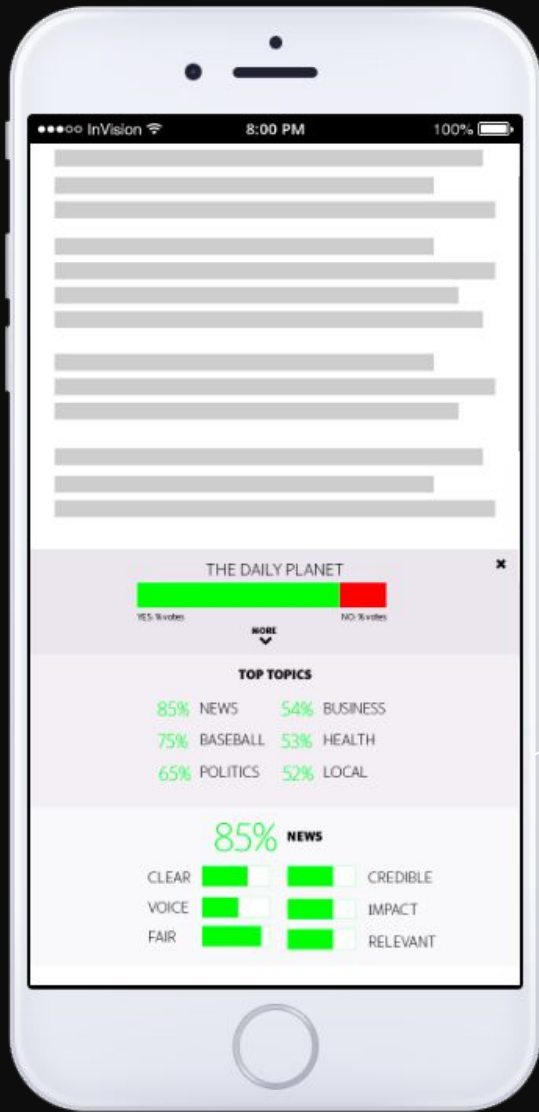


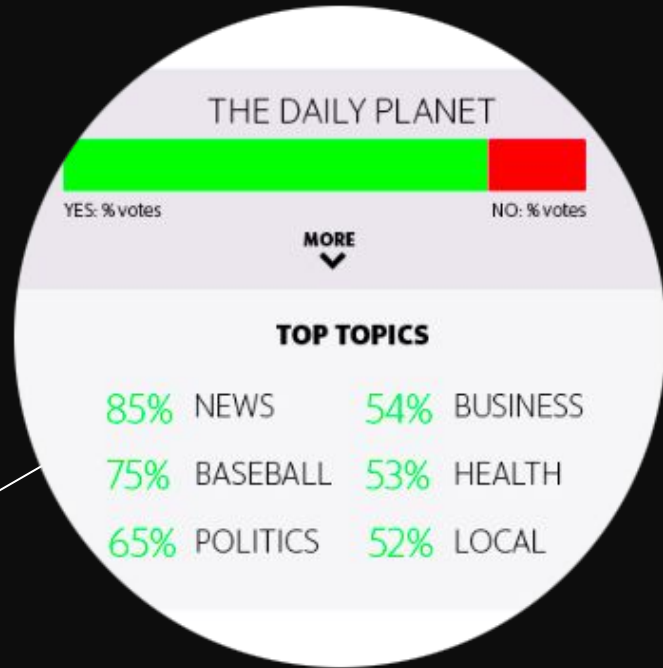
Vote.

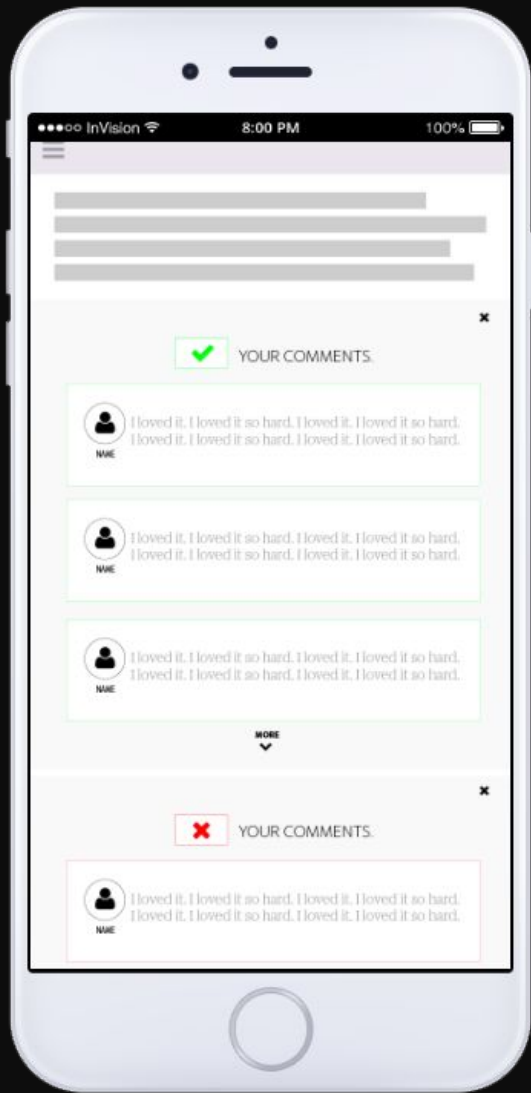


Tell us.









Grouping
comments by
YES and NO

Users + Product

WILL JAYSON & ALESSANDRO USE IT?



YES



NO

Without our system, you have:

A snowstorm.

With our system, you have:

A stake in media.

Greater personal control.

A more meaningful overview.

Why this works for our guys.

Data inefficacy

A minimally viable user base

Revenue structure

- Pay platforms for API

- Tiered pricing structure for publishers

Publisher territoriality

What's next? And what about the risks?

Our business pitch



Your comment widgets are valueless today.

We add value to your on-page engagement.

Your comments are not constructive.

We'll encourage users to comment purposefully.

You measure quality through time on page and returning users. **Users will tell you whether or not something is quality.**

How will you pitch to an investor
(media organization) that it is
valuable to implement?

Disqus

Chartbeat

Facebook

Live Fire

Disqus

Crowd
Trust

Chartbeat

Facebook

Live Fire

The buildout

Reasons content floats to the top today:

Clicks

SEO tricks

“Engagement”

Better reasons for something to float to the top:

Trust

Worth

Relevancy

Use CrowdTrust’s API to better rank content on your platform.

How will the signal travel back to news distribution platforms (Google, Apple, FB)?

